

REAL ESTATE COMMISSION

MEETING NOTICE AND AGENDA

**There will be a meeting of the Real Estate Commission
on:**

Thursday: March 12, 2015 at 09:15 A.M.

Department of Business Regulation

John O. Pastore Ctr., Bldg. 69-1

1511 Pontiac Ave., Cranston, RI 02920

- 1. Discussion and approval of Minutes for the January Commission meeting.**
- 2. Discussion and approval on all Continuing Education Courses submitted for February & March.**

(Please note: the * symbol divides February with *March courses.)

CAREER WEBSCHOOL:

Online renewals:

- 4608 Green Home Construction**

6 CEU

- 4611 Green Home Features**

3 CEU

COLDWELL BANKER RESIDENTIAL BROKERAGE:

Renewal, in classroom:

- **C31 Buyer's Interview***

3 Core

GREATER PROVIDENCE BOARD OF REALTORS:

New, in classroom:

- **LL4 Doing Business Across State Lines**

2 CEU

- **LL6 Pathways to Professionalism**

2 Core

- **LL5 Safety and Real Estate**

2 CEU

- **LL2 The Paperless Transaction**

2 CEU

- **LL3 Understanding The Appraisal Process**

2 Core

- **LL1 Understanding Financing for The First Time Home Buyer**

2 Core

- **LL7 Understanding the Purchase and Sales Agreement**

2 Core

HUNTER ACADEMY OF REAL ESTATE:

New courses, in classroom:

- **American Architecture (Home Styles)**

3 CEU

- **Conducting Open Houses and Showings for Success and Safety**

3 CEU

- **Environmental Hazards and Testing: Radon and Lead**

3 CEU

- **Landlord-Tenant Law**

3 Core

- **Real Estate Settlement Procedures Act**

3 Core

- **Law of Contracts***

3 Core

INTERNACHI:

New courses, online:

- **Home Energy Score for Real Estate Professionals**

2 CEU

- **Saving Home Energy for Real Estate Professionals**

2 CEU

INVESTMENT PROPERTY EXCHANGE SERVICES, INC.:

Renewal, in classroom:

- **1031 Tax Deferred Exchanges***

3 CEU

MCKISSOCK, LP:

New course, online:

- **Short Sales and Foreclosures**

3 CEU

Renewal-resubmitting for core approval:

- **5430 A New Look At Contract Law***

3 Core

NATIONAL BUSINESS INSTITUTE (NBI):

Providence Seminar:

- **Title Law From Start to Finish**

6 Core

THE CE SHOP:

New courses, online:

- **E053 Accredited Buyer's Representative Designation Course**

12 CEU

- **E048 Expanding Housing Opportunities**

3 CEU

- **E049 Home Sweet (Second) Home: Vacation, Investment, Luxury Properties** **6 CEU**
- **E050 New-Home Construction and Buyer Representation:
~Professionals, Product, Process**
6 CEU
- **E051 Seller Representative Specialist (SRS) Designation Course**
12 CEU
- **E047 Short Sales and Foreclosures: What RE Professions Need to Know** **6 CEU**
- **E052 Residential Property Management Essentials***
3 CEU

THE RHODE ISLAND ASSOCIATION OF REALTORS:

New Course, in classroom:

- **436 Intermediate Tax Deferred Exchanges**
3 CEU
- **437 The Power Negotiator's Playbook***
7 CEU

Renewal, in classroom:

- **417 Your Client, Excel and CMA's**
3 CEU
- **303 Effective Negotiating***
6 CEU
- **368 Green Building Fundamentals***
3 Core

- **372 How to Avoid a Renovation Horror***

3 CEU

- **300 Mortgage Seminar***

3 Core

- **302 Seller Representative Specialist***

12 CEU

- **370 Short Sales***

3 CEU

- **418 Understanding Today's Appraisal Process***

3 CEU

New School Applicant: (Pending approval of course and instructor then approved by, RE Administrator)*

Liberty Title & Escrow, Co.

275 W. Natick Rd., Suite 1000

Warwick, RI 02886

LIBERTY TITLE & ESCROW CO.:

New Course in classroom:

- **100 CFPB and Real Estate Agents***

1 CEU

INSTRUCTORS:

- **Danielle Thompson: RES.0034396 (Greater Providence Board of Realtors)**
- **David J Tracy, Esq.: (Sterling Education Services, Inc.)**
- **James J San Giovanni: RES.0035232 (Greater Providence Board of Realtors)**
- **Laura D Ash: Mortgage Originator (Greater Providence Board of Realtors)**
- **Marie-Anne Dias: Certified Exchange Specialist (The RI Association of Realtors)**
- **Marlene B Marshall, Esq.: (National Business Institute, Inc.)**
- **Matthew D Bates: Loan Officer (Greater Providence Board of Realtors)**
- **Philip J Laffey, Esq.: (National Business Institute, Inc.)**
- **Sean D Elliot, Esq.: (Greater Providence Board of Realtors)**
- **Timothy G Halligan: Certified Exchange Specialist (The RI Association of Realtors)**
- **Nicholas F. Iarocci, Esq. (Liberty Title & Escrow Co./New School Application)***

3. Old Business: Continued discussion on modifying the salespersons/broker licensing requirements and updating the

Statutes.

4. New Business: None

5. Opportunity for Public Comment: None

William J. DeLuca
Real Estate Administrator

All are welcome to any public meeting held at the Rhode Island Department of Business Regulation (“DBR”). If any reasonable accommodation is needed to ensure equal access, service or participation, please contact DBR at 401-462-9551, RI Relay at 7-1-1, or email directorofficeinquiry@dbr.ri.gov at least three (3) business days prior to the meeting.

Posted on March 3, 2015 at the Department of Business Regulation, State House Library, and electronically on the Secretary of State’s

Office website pursuant to the Open Meetings Law, R.I. Gen. Laws Sec. 42-46-6 (b)(c). Business not included in this notice may be considered with the consent of the majority of the members, and/or may convene into Executive (closed) Session pursuant to R.I. Gen. Laws Sec. 42-46-5.