

**REAL ESTATE CONTINUING EDUCATION COMMITTEE**

**MEETING NOTICE AND AGENDA**

**There will be a meeting of the Real Estate Continuing Education Committee on:**

**Tuesday, October 15, 2013 at 9:15 a.m.  
Department of Business Regulation,  
John O. Pastore Ctr., Bldg. 69-1,  
1511 Pontiac Avenue, Cranston, RI. 02920**

**The following continuing education courses will be reviewed:**

**COLDWELL BANKER RESIDENTIAL BROKERAGE:**

**Renewals:**

- |   |               |
|---|---------------|
| <b>▪ C01 Contract Law</b>                               | <b>3 CORE</b> |
| <b>▪ R03 Landlord Tenant Issues</b>                     | <b>3 CORE</b> |
| <b>▪ R02 Short Sales and The Foreclosure Experience</b> |               |
| <b>3 CORE</b>   |               |

**D'ELLENA LAW CENTER FOR EDUCATION:**

**101 It Costs to Sell**

**3 CEU**

**EXCEL REALTY SCHOOL:**

**502 Do's and Don'ts of Social Media**

**1**

**CEU**

**503 Modern Effective Communication**

**3**

**CEU**

**504 Real Estate as a Profession**

**3 CEU**

**401 Short Sales**

**3 CEU**

**500 Technology for Realtors**

**1 CEU**

**GREATER PROVIDENCE BOARD OF REALTORS:**

**Renewal:**

**GPBR 202 Lead Hazard Awareness**

**3**

**CORE**

**New Course:**

**CRS: Working in the Cloud/Get to Work**

**6**

**CEU**

**MCKISSOCK, LP:**

**Renewals:**

**▪ 4221 Appraisal Process for Real Estate Professionals**

**6 CEU**

**▪ 4222 Characteristics of Real Estate Title Insurance**

**3 CEU**

**THE CE SHOP, INC.:**

**▪ E039 Client Advocacy in Commercial Real Estate**

**3**

**CEU**

**▪ E040 Investment Strategies in Commercial Real Estate**

**3 CEU**

**THE RHODE ISLAND ASSOCIATION OF REALTORS:**

**Renewals:**

**▪ GRI 102 Graduate REALTOR Institute**

**15**

**CEU**

**▪ GRI 202 Graduate REALTOR Institute**

**15**

**CORE**

▪ **GRI 301 Graduate REALTOR Institute**

**15**

**CORE**

**New Courses:**

▪ **426 How to Market and Sell Older and Historic Homes**

**3 CEU**

▪ **427 Military Relocation Professional Certification**

**7**

**CEU**

**New School:**

**Dì-Ellena Law Center for Education**

**700 Main Street**

**East Greenwich, RI 02818**

**(401) 885-3800**

**Melissa K. Dì-Ellena, Esq.**

**INSTRUCTORS:**

▪ **Glenn J. Andreoni, Esq. ~ EXcel Realty School**

▪ **Jason R. Marinelli, Esq. ~ Coldwell Banker Residential Brokerage**

**¡ª Melissa K. DiEllena, Esq. ~ DiEllena Law Center for Education**

**¡ª Sherri Mercurio: B16781 ~ Rhode Island Real Estate Academy**

**DeLuca  
Administrator**

**William J.  
Real Estate**

**¡ñ All are welcome to any meeting at the Department of Business Regulation, which is open to the public. If communication assistance (readers/interpreters/captioners) is needed or any other accommodation to ensure equal participation, please contact the ¡°Department¡± at least five (5) business days prior to the meeting.**

**is Posted on October 3, 2013, at DBR, State House Library, and with the Secretary of State's Office. Pursuant to the Open Meeting Law, R.I. General Laws § 42-46-6 (b), business not included in this notice may be considered with the consent of the majority of the Real Estate Commission and/or may convene into Executive Session (closed) pursuant to R.I. Gen. Laws § 42-46-5.**