



## **THE CE SHOP:**

- E035 Commercial Landlord Representation 3 CEU**
  - E036 Determining Value of Commercial Properties 3 CEU**
  - E037 REO Properties:  
Responsibilities, Education and Opportunities for Real Estate Professionals 6 CEU**
  - E038 Short Sales and Foreclosures:  
What Real Estate Professionals Need to Know 6 CEU**
- Renewals:**
- E011 Roadmap to Success:  
Business Planning for Real Estate Professionals 3 CEU**
  - E014 Uncle Sam Has Homes for Sale:  
Listing and Selling HUD Homes 3 CEU**

## **THE RHODE ISLAND ASSOCIATION OF REALTORS:**

### **New Courses:**

- 424 Floods and FEMA-What You Need to Know 3 CEU**
- 1317 Don't Play With Fire – online 3 CEU**

### **Renewals:**

- 341 Agency 101 - The New Law of Agency 3 CORE**
- 391 Buyer Representation – online 6 CORE**
- 387 Introductions to Computers for Effective Marketing 3 CEU**
- 365 Investment Property Practice and Management-revised online**

## **12 CEU**

- 361 Mortgage Fraud and Predatory Lending-online 6 CEU**
- 388 Servicing the Relocation Client/Customer 3 CEU**
  
- 386 Using MS Word for Effective Real Estate Marketing 3 CEU**

## **INSTRUCTORS:**

- Cheryl Roach – RIAR**
- Christopher Perrotti: RES.0040052 – Access America Real Estate School**
- Jason McAloon: RES.0032988 – Future Properties**
- Jennifer O’Hora Lawrence: REB.0014569– Access America Real Estate School**
- Jess Stimson: RI Emergency Management Agency – RIAR**
- John W. Geisser – Martinelli Caputi, Ltd.**
- Michelle Freestone Burnett: RI Emergency Management Agency – RIAR**
- Shannon L. Buss: REB.0016491– Real Estate Nexus Training Academy**

## **3. Old Business:**

## **4. New Business:**

## **5. Opportunity for Public Comment:**

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**William J. DeLuca**  
**Real Estate Administrator**

**All are welcome to any public meeting held at the Rhode Island Department of Business Regulation (“DBR”). If any reasonable accommodation is needed to ensure equal access, service or participation, please contact DBR at 401-462-9551, RI Relay at 7-1-1, or email [directorofficeinquiry@dbr.ri.gov](mailto:directorofficeinquiry@dbr.ri.gov) at least three (3) business days prior to the meeting.**

**Posted on July 7, 2013 at the Department of Business Regulation, State House Library, and electronically on the Secretary of State’s Office website pursuant to the Open Meetings Law, R.I. Gen. Laws Sec. 42-46-6 (b)(c). Business not included in this notice may be considered with the consent of the majority of the members, and/or may convene into Executive (closed) Session pursuant to R.I. Gen. Laws Sec. 42-46-5.**