

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
BOARD OF COMMISSIONERS
CONVENTION CENTER COMMITTEE MEETING**

January 18, 2012

A meeting of the Convention Center Committee of the Rhode Island Convention Center Authority Board of Commissioners was held on January 18, 2012, pursuant to notice at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Dale Venturini, Scott Gunn, Letitia Carter and Jeffrey Hirsh.

Also in attendance were Jim McCarvill, Betty Sullivan and Kim Keough, RICCA; Tim Muldoon, John McGinn, Melissa Avedisian, Arlene Oliva, Greg Barbeau, Kathy Masino and Nancy Beauchamp, RICC; Martha Sheridan and Kristin McGrath, PWCVB; Steve Habl, and Doreen Vitale, VETS; Larry Lepore, Cheryl Cohen, Kayla Beauvais and Kaitlyn Bizier, DDC; J. Michael Abbott and Oran Mills, NCA Architects; Evan Smith and Cathy Morris, Newport CVB; Michael Nugent, House Fiscal Office; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary.

Mr. Hirsh called the meeting to order at 1:38 PM. Mr. Hirsh asked for a motion to approve the minutes of the December Convention Center Committee meeting. Upon a motion duly made by Mr. Gunn and seconded by Ms. Venturini it was unanimously

VOTED: to approve the minutes of the December meeting

Mr. Hirsh recognized Mr. Muldoon and asked that he address the Committee. Mr. Muldoon presented the financial report for the Convention Center. He stated that Net Income is remains down for the month of December due to budgeted events for Fidelity that did not occur. Mr. Muldoon said that on the positive side it appears that we are doing more Brown University social events. Mr. McCarvill asked Mr. Muldoon to explain why there was no rental income for the Brown event. Mr. Muldoon stated that if an event will meet or surpass Food & Beverage revenue the rent is waived. Discussion ensued regarding the Bay Colony Dog Show. Mr. Muldoon said that the show may not return because of lower than expected participation. He said that we have done a great deal to assist them in attracting attendees but that they are reluctant to spend money on promoting the event. Mr. Muldoon reported that Feed 1000 was a huge success and it was a great opportunity for the staff to participate in an event that helped so many people. Mr. Muldoon said that attendance was up for the Boat Show. Mr. Muldoon said that Bridal Show and Bright Night attendance was also up but the Motor Cycle Show was down about 10%.

VETS

Mr. McCarvill asked Mr. Habl if he expects any improvement during the remainder of the year. Mr. Habl said that it has been a slow Winter but he is hoping for a better Spring. He noted that the VETS has several graduations booked. Mr. Habl noted that he could use some assistance. Ms. Venturini asked how ushers are handled. Mr. Habl said that some are paid a small amount but most are volunteers.

Mr. Hirsh asked if there was any new business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Ms. Venturini and seconded by Mr. Gunn it was unanimously

VOTED: to adjourn at 1:50 PM