

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
BOARD OF COMMISSIONERS
CONVENTION CENTER COMMITTEE MEETING**

February 23, 2010

A meeting of the Convention Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as “Authority”, the “CCA” or the “Board”) was held on February 23, 2010, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Commissioners, Paul MacDonald, Dale Venturini, Patrick Butler and Jeff Hirsh.

Also in attendance were Jim McCarvill and Betty Sullivan, RICCA; Tim Muldoon, Deb Tuton, and Nancy Beauchamp, RICC; Larry Lepore, Robert Cappalli, DDC; Bruce Leach, Legal Council; Paul Grimaldi, Providence Journal and Eileen Smith, recording secretary.

Mr. Hirsh called the meeting to order at 2:20 pm. Mr. Hirsh sought a motion to approve the minutes of the January meeting. Upon a motion duly made by Mr. MacDonald and seconded by Mr. Butler it was unanimously

VOTED: to approve the minutes of the January meeting.

Mr. Hirsh recognized Mr. Muldoon. Mr. Muldoon reported that

Citizens Bank was becoming a very important client for the Convention Center. He said that we have been marketing to Citizens for a long time and recently they held an event here and are now negotiating for others, in part due to their satisfaction with recent events at the Convention Center. Mr. Muldoon reported that parking revenues are down slightly due mostly to a reduction in transient parkers. He said that the hotel had reserved extra space in the South garage for a busy hotel weekend. Mr. Muldoon noted that event parking is up because of events at the Dunk. Mr. Butler asked if the garage is segregating and tracking parking associated with Dunk events. Mr. Muldoon said that they look at the number of people using each facility and take that percentage to come up with an educated estimate. Mr. MacDonald reminded Mr. Muldoon that parking rates should remain reasonable for family events. Mr. Hirsh noted that during the Flower Show the parking rates across the street were the same as ours. Mr. Muldoon said that their rates are usually the same or slightly higher.

Mr. Muldoon reported that a safety inspection was performed by Zurich Insurance and the Convention Center scored a 98% for building safety. Mr. Muldoon said that both facilities did very well and it is a testament to everyone in the buildings. Mr. Muldoon said that SMG Corporate is pleased with anything over 90%. Mr. MacDonald said that he does not find that score surprising. He said that the building is in great shape for a structure that is 16 years old.

Ms. Tuton reported that an RFP has been issued for life services for both the Convention Center and the Dunkin' Donuts Center. Mr. Butler asked if we would be throwing in the VMA as part of the RFP. Mr. McCarvill stated that it would be inappropriate because we manage but do not own the VMA.

Mr. MacDonald commented on a line item, Booth Cleaning, in direct expenses for the Convention Center. Mr. Muldoon said that the revenue side is included in Ancillary/Other income and only the associated expense is broken out.

Mr. MacDonald asked if we are still looking into solar power. Ms. Tuton said that Ms. Sullivan had taken the lead for solar. Ms. Sullivan said that she continues to investigate solar power for the facilities and is waiting to hear back from a firm that showed interest.

Mr. Hirsh asked if there were any new business. Hearing none he entertained a motion to adjourn. Upon a motion duly made by Mr. Butler and seconded by Mr. MacDonald it was unanimously

VOTED: to adjourn at 2:40 p.m.