

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
BOARD OF COMMISSIONERS
CONVENTION CENTER COMMITTEE MEETING**

September 22, 2009

A meeting of the Convention Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as “Authority”, the “CCA” or the “Board”) was held on September 22, 2009, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Committee Chairman Jeff Hirsh, Board Chairman David Duffy and Commissioner Bernie Buonanno.

Also in attendance were Jim McCarvill and Betty Sullivan, RICCA; Tim Muldoon and Nancy Beauchamp, RICC; Larry Lepore, Robert Cappalli, DDC; Neil Schriever, PWCVB; Bruce Leach, Legal Council and Eileen Smith, recording secretary.

Mr. Hirsh called the meeting to order at 2:34 pm. Mr. Hirsh sought a motion to approve the minutes of the August meeting. Upon a motion duly made by Mr. Duffy and seconded by Mr. Buonanno it was unanimously

VOTED: to approve the minutes of the August meeting.

Mr. Hirsh asked Mr. Muldoon to present the financial information. Mr.

Muldoon reported that the month of August was very good at the Convention Center. He said that we have a Net Income variance of \$887,860 to the prior year and \$325,844 to budget.

Mr. Muldoon reported that the granite slabs in the plaza outside the Rotunda are wearing and cracking. Mr. Muldoon stated that the granite could be replaced with poured colored concrete that would match the existing surface. Discussions ensued regarding options including replacing the chipped and cracked pieces with new granite or using the concrete. Upon a motion duly made by Mr. Buonanno and seconded by Mr. Duffy it was unanimously

VOTED to recommend using poured concrete.

Mr. Muldoon noted that there were several rent waivers that he would like the Commissions review and approve. Mr. Muldoon distributed the waivers for review. Discussions ensued regarding the reasons for waiving rent. Mr. Schriever noted that discounting the rent is a tool used to attract business. Mr. Muldoon reported that rent is only discounted or waived if the event will produce significant food & beverage and ancillary revenue to the building or has overriding positive impact for the State and City. Mr. Buonanno noted that a rather large rent waiver has been included for the National Association for the Education of Young Children. Mr. Schriever stated that the event takes place in a need period. He said that it is Summer business with a high number of room nights. Mr. Muldoon

also noted that this piece of business comes to us because of a local ambassador from Johnson & Wales. Upon a motion duly made by Mr. Duffy and seconded by Mr. Hirsh it was unanimously

VOTED: to recommend approval of the rent waivers submitted by Mr. Muldoon.

Mr. Hirsh asked if there were any new business. Hearing none he entertained a motion to adjourn. Upon a motion duly made by Mr. Buonanno and seconded by Mr. Duffy it was unanimously

VOTED: to adjourn at 3:05 p.m.