

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
BOARD OF COMMISSIONERS
DUNKIN' DONUTS COMMITTEE MEETING**

January 18, 2012

A meeting of the Dunkin' Donuts Convention Center Committee of the Rhode Island Convention Center Authority Board of Commissioners was held on January 18, 2012, pursuant to notice at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Jeff Hirsh, Dale Venturini and Scott Gunn.

Also in attendance were Jim McCarvill and Betty Sullivan, RICCA; Tim Muldoon and Nancy Beauchamp, RICC; Steve Hahl, VETS; Larry Lepore, DDC; Michael Nugent, House Fiscal Office; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary.

Mr. Hirsh called the meeting to order at 1:55 PM. Mr. Hirsh asked for a motion to approve the minutes of the December Dunkin' Donuts Center Committee meeting. Upon a motion duly made by Mr. Gunn and seconded by Ms. Venturini it was unanimously

VOTED: to approve the minutes of the December meeting

Mr. Hirsh recognized Mr. Lepore and asked that he address the

Committee. Mr. Lepore presented the financial report for the month of December that indicated an unfavorable variance to budget. Mr. Lepore stated that the only business in the building at present is P. Bruins Hockey and P.C. Basketball. Mr. Lepore stated that P. Bruins Hockey will not pick up until after the Superbowl. Mr. Lepore said that the P.C. Syracuse game had a 9:00 PM start which was great for area restaurants. He noted that the win will be a boost for attendance at future games.

Mr. Lepore reported that Van Halen has decided to play a second night in Boston rather than move the concert to the Dunk. Mr. Lepore said that the music industry is upside down. He said that we need to create our own events. Mr. Lepore reminded the Committee that we do best with family shows and we should pay more attention to country music.

Mr. Hirsh asked if any progress has been made in putting in a second bar. Mr. McCarvill explained that the thought is that the restaurant could do more but we need more shows. Mr. Lepore commented that the building operates better when we are full. Mr. Hirsh asked why the restaurant was not open early for the Syracuse game. Mr. Lepore answered that we have Providence College contract restrictions. Mr. Hirsh said that he thinks we lost a lot of business.

Mr. Lepore reported that he will meet with Gordon Fox concerning the Bocci Ball Tournament. Mr. Lepore said that this will be a fun event and could potentially expand to an International Tournament. Mr.

Hirsh said that this could be a great public relations opportunity. Mr. Gunn questioned Pollstar. Mr. Lepore stated that the every agent will be in attendance and it will be an opportunity to meet with them and attract talent to the Dunk.

Mr. Lepore reported that John Patrunick will be here for the February meeting. He said that offers were made to Drop Kick Murphys and Van Halen and we were turned down.

Mr. Hirsh asked if there was any new business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Ms. Venturini and seconded by Mr. Gunn it was unanimously

VOTED: to adjourn at 2:25 PM