

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY  
BOARD OF COMMISSIONERS  
DUNKIN' DONUTS COMMITTEE MEETING**

**December 20, 2011**

**A meeting of the Dunkin' Donuts Convention Center Committee of the Rhode Island Convention Center Authority Board of Commissioners was held on December 20, 2011, pursuant to notice at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.**

**Board members present were Committee Chairman, Jeff Hirsh Venturini, Jim Bennett, Scott Gunn, and Dale Venturini.**

**Also in attendance were Jim McCarvill and Betty Sullivan, RICCA; Tim Muldoon and Nancy Beauchamp, RICC; Steve Hahl, VETS; Larry Lepore, DDC; Michael Nugent, House Fiscal Office; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary.**

**Mr. Bennett called the meeting to order at 2:20 PM.**

**Mr. Bennett noted that the Committee did not meet in November and the minutes of the last Dunkin' Donuts Committee meeting were approved at the Board meeting in December.**

**Mr. Bennett recognized Mr. Lepore and asked that he address the Committee. Mr. Lepore presented the financial report for the month**

of November that indicated an unfavorable variance to budget. Mr. Lepore stated that lower than expected concession and luxury suite revenue as well as higher operational expenses contributed to the negative variance.

Discussions ensued regarding acts and events that the sales staff is trying to attract to the venue. Mr. Lepore stated that we still have a lot of time left in the year to recover from the weak first half. Mr. Lepore noted that we have offers out to Van Halen and Zack Brown. Mr. Lepore said that things are not getting better but that hopefully they will improve after the Holidays. Mr. Lepore said that we have to create events. He said that we will be holding a Bocci Tournament and thanked the Biltmore for creating a very good package for the event. Mr. Lepore also stated that we are looking to purchase a rodeo and that he is talking to promoters of motor cross. Mr. McCarvill asked if any of these will take place before the end of this fiscal year. Mr. Lepore said that hopefully we can get an additional six or seven concerts before the year end. Mr. Gunn asked about the college crowd. Mr. Lepore said that we have had a hard time convincing promoters that we are like a college campus with JWU, PC, Brown and RISD.

Mr. Lepore reported that Providence College had a great start to their season and won some fans over. He also said that Providence Bruins Hockey attendance will improve following the football season.

**Mr. Bennett asked if there was any new business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Mr. Hirsh and seconded by Mr. Gunn it was unanimously**

**VOTED: to adjourn at 2:45 PM**