

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
BOARD OF COMMISSIONERS
DUNKIN' DONUTS COMMITTEE MEETING**

September 27, 2011

A meeting of the Dunkin' Donuts Convention Center Committee of the Rhode Island Convention Center Authority Board of Commissioners was held on September 27, 2011, pursuant to notice at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Committee Chairman, Jeffrey Hirsh, Commissioners, Dale Venturini, James Bennett, Scott Gunn, Letitia Carter and Patrick Butler.

Also in attendance were Jim McCarvill, Betty Sullivan and Donald Nadeau, RICCA; Tim Muldoon and Nancy Beauchamp, RICC; Larry Lepore, Hank Abate and Bob Cappalli, DDC; Steve Habl, VETS; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary.

Mr. Bennett called the meeting to order at 2:55 PM.

Mr. Bennett entertained a motion to approve the minutes of the August meeting. Upon a motion duly made by Ms. Venturini seconded by Mr. Gunn it was unanimously

VOTED: to approve the minutes of the August meeting

Mr. Bennett recognized Mr. Lepore and asked that he address the Committee. Mr. Bennett further stated that we have been approached by SMG and Delaware North with a proposal to extend their contracts. Mr. Abate presented several reasons for extending the contracts. He said that Sportservice and the Boston Bruins are Delaware North Companies and therefore have a stake in the Providence Bruins. Mr. Abate stated that a contract extension would go a long way to ensure that the P. Bruins remain in Providence. Mr. Bennett said that we could possibly be without the franchise. He said that because the Bruins won the Stanley Cup there has been more interest from our competition. Ms. Venturini voiced her concern. She said that we did not approve of Sportservice in the past and limited our management contract to 2 ½ years in order to have all contracts expire at the same time. Mr. Bennett said that Sportservice has improved since the re-opening. Mr. Bennett stated that we need to keep the P. Bruins and the new proposal calls for an infusion of cash for the building. Ms. Venturini asked if we can fire them for lack of performance. Mr. Bennett answered that we will have enough outs if we need them. Discussion ensued regarding the negotiations with SMG and Sportservice. Mr. Bennett asked for a motion to approve moving forward with a contract extension with SMG and Sportservice. Upon a motion duly made by Mr. Butler and seconded by Ms. Venturini it was unanimously

VOTED: to move forward with a contract extension with SMG and

Sportservice.

Mr. Lepore reported that the preparations are underway for Get Motivated. He stated that in other venues where this has been held have experienced major traffic problems. Mr. Lepore said that we have hosted meetings with the Providence Police, State Police, RIPTA and anyone that has an interest in keeping the traffic flowing in the City. Mr. Lepore said that we are well prepared.

Mr. Lepore reported that Providence Sports and Entertainment, a cooperative effort with the P. Bruins is now handling group sales and suite sales. Mr. Lepore explained that Matt Poore and his staff make sales calls all day long and have been very successful in attracting fans to P. Bruins games and PSE will use that model to sell suites and group tickets for other Dunk, Convention Center and VETS events.

Mr. Bennett asked if there was any new business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Mr. Hirsh and seconded by Mr. Gunn it was unanimously

VOTED: to adjourn at 3:28 PM