

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY  
MEETING OF THE  
DUNKIN' DONUTS CENTER COMMITTEE**

**July 29, 2008**

**A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on July 29, 2008, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.**

**Board members present were Committee Chairman Bernie Buonanno, Commissioners Jeff Hirsh, Dale Venturini, Marianne Corr, Dave Duffy and Paul MacDonald.**

**Also in attendance were Jim McCarvill, Betty Sullivan and Kerrie Bennett, RICCA; Tim Muldoon, John McGinn and Nancy Beauchamp, RICC; Larry Lepore, Dunkin' Donuts Center; Larry Bacher, Gilbane; Eric Ahblorg, ABM; Kevin Madigan, Senate Fiscal Office; Bruce Leach, Legal Counsel; Stephen Maceroni, First Southwest; Lou Aurelio, Sportservice; Norm Benoit, Partridge, Snow & Hahn, and Eileen Smith, recording secretary.**

**Mr. Buonanno called the meeting to order at 2:02 pm and announced that the next meeting would be held on August 26th at 2:00 pm.**

**Noting that the minutes of the June meeting had been distributed, Mr.**

**Buonanno sought a motion to approve. Upon a motion duly made by Mr. Duffy and seconded by Mr. MacDonald it was unanimously**

**VOTED: to approve the minutes of the June meeting.**

**Mr. Buonanno asked Mr. Lepore to update the Committee on the Dunkin' Donuts Center operations. Mr. Lepore reported that the unfavorable variance to budgeted net income for the month was the result of the building being closed for construction. Mr. Lepore noted that Professional Bullriding had been budgeted for the June.**

**Mr. Lepore reported that American Idol is sold out and Earth Wind & Fire tickets are selling well. Mr. Lepore reported that the Cat Williams show has been canceled because of unspecified personal issues with the performer. Mr. Buonanno asked if ticket sales are down everywhere. Mr. Lepore said that they are because people are being very cautious in their spending. Mr. Lepore said that he believes New Kids will sell out. Mr. Lepore was pleased to report that the Boston Celtics would be playing a nationally televised exhibition game at the Dunk on October 10th. He also reported that the NBA Championship trophy would be on display and the Celtics dance team will participate. Mr. Lepore announced a new show, So You Think You Can Dance, will be here in November that he believes will do well because it is a popular television show. The Tattoo Show (Rock the Ink) will be using both buildings and is expected to do well. Mr. Lepore stated that the concerts feature Godsmack and two other**

significant concert headliners. Mr. Duffy asked if there would be any bands like Lil Wayne. Mr. Lepore said that there would not. Mr. Lepore reported that he and his staff are looking at potential business for next Summer and that midget auto racing has shown some interest but dates remain a challenge.

Mr. Bacher distributed the project status report. Mr. Bacher reported that Steve Duvel and Jennifer Lundquist had done a great job in getting a credit from Track Seating. Mr. Fowler asked what the credit was for. Mr. Bacher noted that in several areas we did not need everything that was included in the contract. Mr. Lepore stated that he was amazed at the quality of the risers being provided by Track. Mr. Bacher reported that exterior painting continues and that a bridge primer is being used. He said that the contractor is absorbing the additional cost. Mr. McCarvill asked if caulking is being done as part of the painting. Mr. Bacher said that it would be done at a later time under separate contract. Ms. Bennett reported that invitations for the grand re-opening are ready to be sent to the printer. Mr. Duffy asked about landscaping the area that is now fenced. Ms. Bennett stated that Central Nurseries will make a recommendation for the space. Mr. Duffy asked about the marquee. Mr. Bacher said that the marquee was not part of the Gilbane contract. Mr. Duffy asked if we could afford a marquis. Ms. Sullivan responded that we could. Mr. McCarvill described the marquee that Daktronics has proposed for the front and rear of the building. Mr. Buonanno asked if we would be able to re-coup the cost. Mr. McCarvill said that it would depend on

what we are allowed to advertise. Mr. Ahlborg addressed the committee and reported that the job is on schedule and on budget. Mr. Duffy asked if the punch list would be complete and Mr. Ahlborg said yes.

Ms. Bennett reported that the drawings for the War Memorial are complete and the project will move forward next month. Mr. Duffy asked about the Congressional Medal of Honor Wall. Ms. Bennett said that it will go to the Veterans Cemetery in Exeter. Ms. Bennett noted that there has been a new call for art for the public art portion of the project. Ms. Bennett stated that she has been working with Rhode Island Monthly on the program guide for the opening. Mr. Duffy informed the committee that the committee has done a great job with the media for the grand opening.

Mr. Hirsh asked if Mr. McCarvill had any further discussions with Dunkin' Donuts. Mr. McCarvill said that he had a good meeting with Dunkin' Donuts and Sportservice. He said that Sportservice is not interested in participating in a retail store therefore Dunkin' Donuts could operate a store in the space adjacent to Aborn Street. The Dunkin' Donuts representatives stated that they will have a franchise meeting to discuss their options. Mr. McCarvill reported that an agreement had been reached with Sportservice that Dunkin' Donuts would have three points of sale on the concourse and the main location will be upgraded. Mr. McCarvill stated that he had also met with PC regarding a plan for their merchandise sales and would be

meeting with them again in the coming weeks. Discussions ensued regarding naming rights. Mr. MacDonald and Mr. Buonanno said that it might be a good idea to find out the potential value of the naming rights. Mr. Duffy stated that our new commissioner has experience with naming rights. Mr. Fowler said that there maybe more of an advantage to a regional company. Mr. Lepore stated that the Celtics game will be played here because of Dunkin' Donuts' participation in the marketing side. Mr. McCarvill stated that the exercise would be to establish a value for the rights.

Mr. Buonanno asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Mr. MacDonald and seconded by Mr. Hirsh it was unanimously

**VOTED: to adjourn at 3:00 p.m.**