

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
MEETING OF THE
DUNKIN' DONUTS CENTER COMMITTEE**

February 20, 2007

A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on February 20, 2007, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Commissioners Jerry Massa Dale Venturini, Jeff Hirsh, Paul MacDonald and Patrick Butler.

Also in attendance were Jim McCarvill, Kerrie Bennett and Betty Sullivan, RICCA; Neil Schriever PWCVB; Tim Muldoon, Debbie Tuton, Nancy Beauchamp and John McGinn, RICC; Cheryl Schadone, Larry Lepore and Kim Chevian, Dunkin' Donuts Center; Steve Duvel, Gilbane Co.; Bud Capolla, O. Ahlborg; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary.

Because neither Mr. Buonanno nor Mr. Gavitt was in attendance, Mr. McCarvill suggested that Mr. MacDonald chair the meeting. A motion was made by Mr. Butler and accepted by the Committee that Mr. MacDonald chair the meeting.

Mr. MacDonald called the meeting to order at 3:55 pm and announced

that the next meeting would be held on March 27th at 3:00 p.m.

Noting that the minutes of the January meeting had been distributed, Mr. MacDonald sought a motion to approve. Upon a motion duly made by Ms. Venturini and seconded by Mr. Butler it was unanimously

VOTED: to approve the minutes of the January meeting.

Mr. Lepore reported a current period unfavorable variance in direct event income of \$160,900 primarily due to the revised scheduling of Disney on Ice and a concert that had been budgeted but did not occur. Overall ancillary revenues are favorable by \$23,500 due to two more Providence College Basketball games than originally anticipated. Mr. Lepore stated that the budget process looks at the historical timing of events. He said that at the end of the year the number of events will be equal to the budget. Mr. McCarvill noted that there was only one dark day in January. Mr. McCarvill reported that he had met with an indoor lacrosse group that has shown interest in a team for Providence. He stated that we need to generate as much revenue as possible.

Mr. Lepore noted that the Dunkin' Donuts staff will be participating in a mandatory customer service seminar concentrating on customer interaction. Mr. Lepore described an incident that had occurred with the Michael Buble concert where a patron had purchased tickets

through a re-seller and the cost was exorbitant. The tickets were lost and Mr. Lepore said that although the Dunkin' Donuts Center is in no way responsible it looks bad for the facility and as he had no record of the sale he could not replace the lost tickets. He reported that in this instance the promoter assisted the patron. Discussions ensued regarding ticket sales and re-sales. Ms. Venturini asked at what point do we have an obligation to the buyer. She said that we should take a look at the scalping laws before we move forward. Mr. MacDonald said that he finds the whole practice offensive.

Mr. Butler distributed the City Ordinance regarding Peddlers and Hawkers. He noted that the ordinance will expire soon and suggested that we look at expanding it to include the Convention Center. Mr. McCarvill said that we would bring it to the attention of our legal counsel.

Mr. Duvel repeated his comments from the Convention Center Committee meeting noting that the foundations are going great and the chiller tie in would take place during the next two weeks. He stated that all bids have been awarded. Bud Capolla of O. Ahlborg was introduced. Mr. Capolla said that he has been working on the GMP proposed by Gilbane and also working with National Grid. Mr. MacDonald asked about Steve MacDonald and was informed that Mr. MacDonald was no longer with the company. It was noted that Eric Ahlborg thought we needed a number cruncher at this stage of the GMP. Mr. MacDonald said that he looked forward to working with Mr.

Capolla.

Mr. MacDonald asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Mr. Butler and seconded by Mr. Massa it was unanimously

VOTED: to adjourn at 4:30 p.m.