

ARCHITECTURAL/ENGINEERING/CONSULTANT SERVICES

SELECTION COMMITTEE

Wednesday, June 27, 2007

MINUTES

Members Present:

Acting Chairman: Louis A. DeQuattro, Jr., Esq.

Public Member: James I. Higgins, Jr.

Agency Representative: William H. Ferguson
Department of Administration/Office of Energy Resources

A quorum being present, the meeting was called to order by the Chairman.

Minutes of the A/E/CS Selection Committee meeting of March 28, 2007 were approved by L. DeQuattro and J. Higgins.

The following agenda items were addressed and voted upon by the Committee:

1. Department of Administration/Office of Energy Resources (RISEO): (2:00 p.m.)

RFP #7003359 – ISO New England – Forward Capacity Market Services

Voting Members: L. DeQuattro, J. Higgins, W. Ferguson

Cost: Contingency Basis – Approximately 30% of Total Revenue

Three Year Contract with Option for Two 1-Year Extensions

W. Ferguson noted that the purpose of the RFP is to hire a consultant, a specialist, to assist the department in participating in the ISO New England Forward Capacity Market. ISO New England is the independent system operator in charge of dispatching electricity from all the electricity plants in New England. They are also responsible for ensuring that there is enough capacity, enough electric power, to meet all energy needs throughout New England.

ISO New England was ordered by the Federal Energy Regulatory Commission (FERC) to issue their own RFP for ways to provide power needs from 2010 forward. Part of that process was to encourage users to shed load through energy conservation or the use of emergency generators to reduce demand on the electric grid. Users will be paid by ISO New England to reduce demand. The successful vendor will be a specialist in ISO compliance regulations and will implement this program for the state; the state does not have the manpower or expertise for this work.

In addition to advertising this RFP on the state website, the solicitation was sent to forty firms that were certified by ISO New England; four responses were received. The four firms were evaluated and ranked according to the criteria in the RFP. EnerNOC, Inc. scored highest in the

evaluation with an average score of 93 out of 100 points; Consumer Powerline scored second with a score of 87.75.

Mr. DeQuattro asked a question concerning the cost proposals. Consumer Powerline had included a charge to install certain equipment for this project while EnerNOC, Inc. did not. Mr. Ferguson answered that in the RFP it was requested that the cost proposals be on a contingency basis; i.e., the successful vendor would take a percentage of the revenues. EnerNOC, Inc. proposed a 70-30 split of revenue with their associated costs (application fees, metering equipment, reporting requirements, penalty fees) being taken out of their 30%. EnerNOC, Inc. also projected revenues to the state by the end of 2012 to be \$1,800,000 based on \$10.50/kw. The cost per kw will be determined at auction.

There was a discussion concerning any penalty fees incurred by the state if we are unable to reduce consumption per our agreement with ISO New England. Mr. Ferguson explained there is no risk to the state due to the fact that EnerNOC, Inc. will pay any penalty fees from their 30% share. However, the likelihood of a penalty being incurred is remote because the state is part of a much larger pool of participants regionally. Participation in this project is also available to cities, towns and public school districts.

Recommendation: Upon a motion made by Mr. DeQuattro, seconded by Mr. Higgins and unanimously approved by the Committee, the Architectural/ Engineering/ Consultant Services Selection Committee (A/E/CS/SC) accepts the recommendation of the Department of Administration/Office of Energy Resources' Technical Review Subcommittee, as approved by the Chief Advisor to the Governor on Energy, and sends forward to the Director of Administration for her consideration the single name of EnerNOC, Inc., the most responsive and responsible of the 4 firms that responded to the RFP. If this negotiation is unsuccessful, the Agency is authorized to negotiate with Consumer Powerline, the second highest scoring respondent. The final deal negotiated must be presented to the A/E/CS/SC for final approval and award. (2:22 p.m.)

2. Rhode Island College (RIC): (2:24 p.m.)

LOI #7003226 – Design Services for (Science, Technology, Engineering & Mathematics) STEM Project

Voting Members: L. DeQuattro, J. Higgins, O. Monterey

Cost: \$111,200

O. Monterey noted that this project is for the renovation of seventeen classrooms (five buildings) and bringing them up to state of the art technology, over a four year period. This is part of a Governor's initiative involving all of higher education; the college will spend \$1M of their own funds to supplement a \$4.5M grant.

Five firms responded to the LOI; three of these firms were interviewed. Two firms scored very closely: Robinson Green Beretta and William Kite Architects. William Kite Architects' cost proposal was \$176,000 while Robinson Green Beretta's cost was \$111,200.

Recommendation: Upon a motion made by Mr. DeQuattro, seconded by Mr. Higgins and unanimously approved by the Committee, the Architectural/ Engineering/ Consultant Services Selection Committee (A/E/CS/SC) accepts the recommendation of Rhode Island College's Technical Review Subcommittee, as approved by the Vice President for Administration, and sends forward to the Director of Administration for her consideration the single name of Robinson, Green Beretta, the most responsive and responsible of the 5 firms that responded to the LOI. (2:31 p.m.)

3. Department of Health (DOH): (2:33 p.m.)

Single Source Request – Design & Remodeling Services to Create a Dept. of Operations Center

Voting Members: L. DeQuattro, J. Higgins, D. Reavey

Cost: Not to Exceed \$250,000 (federally funded)

D. Reavey and C. Daniel represented the Agency. C. Daniel noted that the Department of Health is implementing an Incident Command System and that, nationally, state agencies are plugging into pre-existing emergency management systems. The department is working with the RI Emergency Management Agency (RIEMA) to plan, prepare for, and respond to any type of emergency, because most emergencies do have a public health component. Best practices, as well as grant guidelines, dictate that the state should have interoperable systems.

Recently, RIEMA had their emergency operations center designed and built by Flagship Security Systems, Inc. The Department of Health (DOH) has worked out of that center on several occasions and found it to be a well-designed, well-thought out facility where the technology was highly appropriate for emergency management. Because DOH is looking toward the design of a subset emergency operations center to plug into the state system, they looked to RIEMA for guidance. Mr. Daniel stated that he also contacted command control structures in Massachusetts and Connecticut, and he did not feel that the systems in place in those states were better than that in Rhode Island.

Flagship Security Systems, Inc. has worked from an existing plan, free of charge, to outline what the department would need to meet the requirements of a functional operations center and integrated that plan with the statewide system. Mr. DeQuattro asked what would be the disadvantages of soliciting an RFP. Mr. Daniel answered the first consideration would be cost. Another vendor would study the existing system, prepare a feasibility study, and develop a plan. Ms. Reavey added that the purpose of this request is not to create a stand-alone unit, but rather an interface with the existing emergency management system. Mr. Daniel stated that this project is 100% federally funded, and federal mandates require this interoperability of systems.

Recommendation: Upon a motion made by Mr. DeQuattro, seconded by Mr. Higgins and unanimously approved by the Committee, the Architectural/ Engineering/ Consultant Services Selection Committee (A/E/CS/SC) accepts the recommendation of Department of Health's Technical Review Subcommittee, as approved by the Director, and sends forward to the Director of Administration for her consideration the single name of Flagship Security Systems, Inc., on a single source basis. (2:43 p.m.)

Upon a motion made by Mr. DeQuattro, seconded by Mr. Higgins and unanimously approved by the Committee, the meeting was adjourned at 2:43 p.m.

Supporting documentation is on file at the Division of Purchases.