

ARCHITECTURAL/ENGINEERING/CONSULTANT SERVICES

SELECTION COMMITTEE

Wednesday, March 28, 2007

MINUTES

Members Present:

Acting Chairman: Louis A. DeQuattro, Jr., Esq.

Public Member: Gerry Bedrick

Agency Representative: Deborah Reavey, Chief of Purchasing
>Department of Health

A quorum being present, the meeting was called to order by the Chairman.

Minutes of the A/E/CS Selection Committee meeting of March 16, 2007 were approved by L. DeQuattro and G. Bedrick.

The following agenda items were addressed and voted upon by the Committee:

1. Department of Health (DOH):

Sole Source Request – Professional Services for Upgrade to Health’s Cerner Laboratory Information Management System
Voting Members: L. DeQuattro, G. Bedrick, D. Reavey
Cost: \$286,096 (federally funded)

D. Reavey and B. Barrette represented the Agency. D. Reavey noted that the department issued an RFP several years ago, Cerner Corporation was identified at that time as the best supplier for this product. They had the most expertise and submitted the lowest price quote. Because Cerner Corporation was identified through the RFP process as the vendor of choice and because they developed and maintained the system for the department, that firm was determined to be a sole source.

Mr. DeQuattro asked the initial cost of this project and how many upgrades to the system since that time. Mr. Barrette answered it was in the \$500-\$600,000 range initially, and about three years ago there was an upgrade to the Millennium system for services, hardware and the purchase of a perpetual license for \$300,000.

Mr. Bedrick requested a description of the new upgrade being presented. Mr. Barrette answered that the current version of the software is quite dated; periodic upgrades are about three to four years behind. The new version provides improvements in functionality that would allow processes at the laboratory to be performed better. In addition, a goal of this upgrade is to meet Centers for Disease Control (CDC) public health information network requirements; these are

very specific functional requirements for laboratory systems. The department must comply with these requirements in order to receive funding from the CDC for this project. A discussion of these requirements followed.

Mr. Bedrick commented on the fact that the department had negotiated the contract price for a savings of 21%. Mr. Barrette answered that this firm has a set rate for their hourly rate. The department felt the original quote was too high and proceeded to negotiate the scope of work resulting in some price concessions. A discussion followed.

Recommendation: Upon a motion made by Mr. DeQuattro, seconded by Mr. Bedrick and unanimously approved by the Committee, the Architectural/ Engineering/ Consultant Services Selection Committee (A/E/CS/SC) accepts the recommendation of the Department of Health's Technical Review Subcommittee, as approved by the Director, and sends forward to the Director of Administration for her consideration the single name of Cerner Corporation, on a sole source basis.

2. Department of Education (RIDE):

Single Source Request – Technical Assistance for State Nutrition Programs
Voting Members: L. DeQuattro, G. Bedrick, C. Bilotti
Cost: \$104,295 (federally funded)

C. Bilotti and S. Carey represented the Agency. C. Bilotti noted that the previous vendor, Stonewall, was unable to complete this project. The state receives about \$35,000,000 per year in school nutrition covering five basic programs: school lunch program, school breakfast program, summer program, special milk program and child and adult daycare program. These programs require a large volume of data gathering and reimbursement systems, and an involved application process.

In 2004, the Agency received reallocation dollars from USDA to move these programs into a web-based interactive communication platform called eSNACS. The state has met strict timelines to produce this system, and the reimbursement is in place. The last component is the Gateway which is the forms and application. This is in place for the child and adult daycare program, but must be expanded to the other four programs by September 30, 2007. Because all of the programming is done, and all that remains is the forms for the four programs, end-user training and electronic calendaring, the Agency is recommending a vendor, Web-Cow, Inc. who previously worked for Stonewall on this project, on a single source basis. The fee would remain the same as the previous contract.

Recommendation: Upon a motion made by Mr. DeQuattro, seconded by Mr. Bedrick and unanimously approved by the Committee, the Architectural/ Engineering/ Consultant Services Selection Committee (A/E/CS/SC) accepts the recommendation of the Department of Education's Technical Review Subcommittee, as approved by the Commissioner, and sends forward to the Director of Administration for her consideration the single name of Web-Cow, Inc., on a single source basis.

Upon a motion made by Mr. DeQuattro, seconded by Mr. Bedrick and unanimously approved by the Committee, the meeting was adjourned.

Supporting documentation is on file at the Division of Purchases.