

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: June 11, 2015

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

Chairperson Brenda Marchwicki, Gregory M. Dantas, Lisa Pinsonneault, Olivia Byron, Deborah Cordeiro and William J. DeLuca, Real Estate Administrator, DBR.

Non Members Present:

Ellen Balasco, Deputy Chief of Legal Services, DBR, Lisa J. Crenca, Real Estate, DBR.

Chairperson Marchwicki called the meeting to order at 9:24 AM.

Discussion and approval of previous month's minutes.

Chairperson Marchwicki asked for a review of the minutes from the previous meeting for May. Gregory Dantas made a motion to accept the minutes from the May meeting and seconded by Olivia Byron. Motion passed.

The following continuing education courses were reviewed submitted for June:

Gregory Dantas presented the recommendations to the Board.

COLDWELL BANKER RESIDENTIAL BROKERAGE:

Resubmission from May: (*Agency portion only)

- **CBSB Skill Build - 18 CEU's approved previously.**

***6 CORE**

Deborah Cordeiro made a motion to approve the above course. Seconded by Olivia Byron. All in favor. Motion passed.

COMMISSION FOR HUMAN RIGHTS, State of RI:

One time in class:

- **Fair housing (CLE-Core)**

1 CORE

**Deborah Cordeiro made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

EQUITY NATIONAL TITLE:

New, in classroom:

- **Know Before you Owe-TRID Training**
3 CORE

**Deborah Cordeiro made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

HUNTER ACADEMY OF REAL ESTATE:

New, in classroom:

- **Code of Ethics and Standards of Practice**
3 CORE
- **Using Social Media to Promote Your Listings and Serve Your Clients**
3 CEU

**Deborah Cordeiro made a motion to approve the above courses.
Seconded by Olivia Byron. All in favor. Motion passed.**

LEE INSTITUTE SCHOOL OF REAL ESTATE:

New, in classroom:

- **RE01R02 Law of Agency**

3 CORE

- **RE19RC12 Fair Housing Laws**

3 CORE

- **RE08RC12 Licensing Laws and Regulation**

3 CORE

**Deborah Cordeiro made a motion to approve the above courses.
Seconded by Olivia Byron. All in favor. Motion passed.**

MCKISSOCK, LLC:

Renewal, online:

- **3724 What Real Estate Professionals Need to Know about FHA**

3 CEU

**Deborah Cordeiro made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

New, online:

• **Danger in Plain Sight: Understanding Lead Paint for Property Managers** 3 CORE

• **Mortgages, Loans and Laws – How They Help Your Client**
3 CORE

• **Simple Questions, Big Consequences:**

How to Avoid Fair Housing Violations as a Property Manager

3 CORE

The above courses were not reviewed, the disc was empty. McKissock was notified to resubmit the courses on a new disk. Courses to be reviewed at next meeting.

REAL ESTATE CE.COM:

New, online:

• **Personal Safety**

1 CEU

Deborah Cordeiro made a motion to approve the above course. Seconded by Olivia Byron. All in favor. Motion passed.

THE RHODE ISLAND ASSOCIATION OF REALTORS:

Renewal, in classroom:

- **420 RPR (Real Property Resource)**

3 CEU

New, in classroom:

- **443 At Home with Diversity**

7 CORE

**Deborah Cordeiro made a motion to approve the above courses.
Seconded by Olivia Byron. All in favor. Motion passed.**

New School/Corporation:

RES/TITLE, INC.

D/B/A RES/TITLE REAL ESTATE SCHOOL

175 METRO CENTER BLVD.

WARWICK, RI 02886

EDUCATION DIRECTOR: LISA COOPER 401-773-2081

New Course:

RES/TITLE REAL ESTATE SCHOOL:

New, in classroom:

- **01 Realtor's Guide to the 2015 TRID**

1 CORE

Deborah Cordeiro made a motion to approve the above school and course. Seconded by Olivia Byron. All in favor. Motion passed.

INSTRUCTORS

- Michael A. Alves: Realtor REB.0014141 (RI Commercial and Appraisal Board of Realtors)**
- Gregory Blasbalg: Attorney (Real Estate Nexus Training Academy)**
- Lisa Cooper: Attorney (Res/Title Real Estate School)**
- Stephen Patti: RE Attorney REB.0016010 (Real Estate Nexus Training Academy)**

Deborah Cordeiro made a motion to approve the above instructors. Seconded by Olivia Byron. All in favor. Motion passed.

Old Business:

Chairperson Marchwicki held discussion that the Commission not meet in July 2015, taking a recess and returning August 2015. Motion made by Deborah Cordeiro. Seconded by Gregory Dantas. All in

favor. Motion passed. The Secretary of State office will be notified of the recess for July and notices posted.

Ellen Balasco updated the Board that the Department is preparing to extend reciprocity for broker and salesperson licensing to New Hampshire, Vermont, Maine, North Carolina, South Carolina, Florida, California and Arizona. Once we determine which states are agreeable, she will draft legislation reflecting it for introduction in the next session of the General Assembly.

4. New Business:

Chairperson Marchwicki reported on initiatives being discussed with the National Association of Realtors (NAR). NAR is focusing on Realtor Safety as a primary concern due to several deaths of realtors over the last few years. Also the Circle of Excellence program is moving forward to improve professionalism and make educational improvements.

Chairperson Marchwicki held a discussion of the ten day requirement to pay a co-broker after the closing. The issue seems to involve larger firms that issue checks from out of state causing a delay of up to thirty days. General discussion ensued.

5. Opportunity for Public Comment: None

Motion to adjourn made by Deborah Cordeiro and seconded by Gregory Dantas. Motion passed.

Meeting adjourned at 9:53 AM.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator