

**MINUTES OF THE RHODE ISLAND  
REAL ESTATE COMMISSION**

**DATE: January 8, 2015**

**TIME: 9:15 A.M.**

**LOCATION: Department of Business Regulation**

**Real Estate Section**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**Chairperson Brenda Marchwicki, Gregory M. Dantas, Ronald Baccala, Jr., Olivia Byron, Deborah Cordeiro and William J. DeLuca, Real Estate Administrator, DBR.**

**Non Members Present:**

**Lisa J. Crenca, Real Estate, DBR, Monica Staaf, RIAR Legal Counsel and Philip Tedesco, CEO of RIAR.**

**Chairperson Brenda Marchwicki called the meeting to order at 9:16**

**AM.**

**1. Discussion and approval of previous month's minutes.**

**Chairperson Brenda Marchwicki asks for a review of the minutes from the previous meeting. Ronald Baccala made a motion to accept the minutes from the December meeting and seconded by Deborah Cordeiro. Motion passed.**

**2. The following continuing education courses were reviewed:**

**Olivia Byron had reviewed the education submitted for the course approval meeting on January 6, 2015. Deborah Cordeiro presented the recommendations to the Board.**

**COLDWELL BANKER RESIDENTIAL BROKERAGE:**

**New course:**

- Modular Homes**

**2 CEU**

**Deborah Cordeiro made a motion to approve the above course. Seconded by Gregory Dantas. Motion passed.**

## **D'ELLENA LAW CENTER FOR EDUCATION:**

### **New course:**

- **Sales Pre-Licensing**

**45 Hours**

**Recommendation that the general agency of one hour contained within the course be removed and Rhode Island segment be expanded to cover the hour. Confirmed by Lisa Crenca thru e-mail with the school.**

**Gregory Dantas made a motion to approve the above course. Seconded by Olivia Byron. Motion passed.**

## **MCKISSOCK, LP:**

### **Renewal, online:**

- **4686 Contract Law from the Top Down**

**4 Core**

### **New courses, online:**

- **Demystifying Appraisals**

**3 CEU**

- **Give Your Clients the Green Light**

**2 CEU**

- **Helping Buyers Narrow in on Their Dream Home**

**1 CEU**

- **Homeowner's Flood Insurance - Coastal Region Specific**

**3 CEU**

**Recommendation that three courses, Giving Your Clients the Green Light, Helping Buyers Narrow in on Their Dream Home and Homeowner's Flood Insurance – Coastal Region Specific be reduced one hour each as time requested was determined to be too excessive in length to cover the topic.**

**Deborah Cordeiro made a motion to approve the above courses. Seconded by Ronald Baccala. Motion passed.**

**REAL ESTATE CE:**

**New course, online:**

- **3058ri Agency Exposed**

**3 Core**

**Recommendation that the course be rejected as it is not specific or in accordance with Rhode Island Agency. May be resubmitted at a later time after properly updating course material.**

**Ronald Baccala made a motion to reject the above course. Seconded by Deborah Cordeiro. Motion passed.**

**THE RHODE ISLAND ASSOCIATION OF REALTORS:**

**Renewal, online:**

- **364 Homes for All: Serving People with Disabilities**  
**6 CEU**

**Renewal, in classroom:**

- **503 Risk Management for Real Estate Professionals**  
**3 Core**
- **415 Assessing Town Hall**  
**3 CEU**
- **414 Clients, Technology and the iPad**  
**3 CEU**
- **367 Effective and Dynamic Communication**  
**3 CEU**
- **505 Real Estate Forms**  
**3 CEU**

**Ronald Baccala made a motion to approve the above courses. Seconded by Gregory Dantas. Motion passed.**

## **INSTRUCTORS:**

**PETER J CERTO: REB.0009288 (D'Ellena Law Center for Education)**

**Deborah Cordeiro made a motion to approve the above instructor. Seconded by Ronald Baccala. Motion passed.**

**3. Old Business: Continued discussion on modifying the salespersons/broker licensing requirements and updating the Statutes. Chairperson Marchwicki asked for motion to discuss this item on next month's agent when Department Legal Counsel, Ellen Balasco was available. Motion made by Ronald Baccala. Seconded by Gregory Dantas.**

**4. New Business: None**

**5. Opportunity for Public Comment: Welcome and general discussion with the new CEO of the Rhode Island Association of Realtors, Philip Tedesco.**

**Due to several conflicts next month's meeting will be held on February 19, 2015 at 9:15 AM. Notifications will be sent out to the usual parties and properly posted. Education review meeting to remain on February 10, 2015.**

**Motion to adjourn made by Ronald Baccala and seconded by Deborah Cordeiro. Motion passed.**

**Meeting adjourned at 9:42 AM.**

**Respectfully submitted,**

**William J. DeLuca**

**Real Estate Administrator**