

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: October 9, 2014

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

Gregory M. Dantas, Thomas Foley, Lisa Pinsonneault, Gilbert Bricault and William J. DeLuca, Real Estate Administrator, DBR.

Non Members Present:

Ellen Balasco, Deputy Chief of Legal Services, DBR and Lisa J. Crenca, Real Estate, DBR

Norma Mousseau, Professional Development Manager, RIAR.

Vice-Chairperson Gilbert Bricault called the meeting to order at 9:24

AM.

Vice-Chairperson Gilbert Bricault asks for a review of the minutes from the previous meeting. Thomas made a motion to accept the minutes from the September meeting and seconded by Lisa Pinsonneault. Motion passed.

The following continuing education courses were reviewed:

Gilbert Bricault and Thomas Foley had both reviewed the education submitted for the course approval meeting on October 7, 2014. Gilbert Bricault presented the recommendations to the Board.

REAL ESTATE CE: (2nd Review)

***Real Estate CE appealed the Commission's decision on the hours approved for their September courses.**

New online courses:

- 3017ri Nature vs Chemicals**

3 Core

- 3051ri Benefits of a Professional Home Inspection**

6 CEU

- 3021ri Good Guys/Bad Guys-Who's Who in Mortgage Fraud**

3 CEU

- **3018ri Risk Awareness**

3 CEU

- **3020ri The US Financial System**

4 CEU

Thomas Foley advised the Board that several courses were reduced for credits per review. Gilbert Bricault advised the Board that Benefits of a Professional Home Inspection was a in-depth course but inappropriately named and recommended a name change to more accurately reflect the detailed course content. Recommended not to be approved at this time. Thomas Foley made a motion to approve the above courses with reduced credit hours, except Benefits of a Professional Home Inspection. Seconded by Deborah Cordeiro. All in favor. Motion passed.

COLDWELL BANKER RESIDENTIAL BROKERAGE:

Renewal, in classroom:

- **CR17CB Ethics & Real Estate**

3 Core

- **C44 Fair Housing**

3 Core

Thomas Foley made a motion to approve the above courses.

Seconded by Deborah Cordeiro. All in favor. Motion passed.

MARTINELLI CAPUTI, LTD:

Renewal, in classroom:

- **Behind the Closing Curtain**

3 Core

- **Title Talk**

3 Core

Thomas Foley made a motion to approve the above courses.

Seconded by Lisa Pinsonneault. All in favor. Motion passed.

THE CE SHOP, INC:

New online course:

- **Military Relocation Professional Certification Core Course**

6 CEU

Online renewals:

- **E022 At Home With Diversity**

8 CEU

- **E023 RE Marketing Reboot: Innovate, Relate, Differentiate**

6 CEU

- **E024 RPR: Real-Time Data, Market Knowledge, Informed Customers**

3 CEU

Thomas Foley made a motion to approve the above courses.

Seconded by Deborah Cordeiro. All in favor. Motion passed.

THE RHODE ISLAND ASSOCIATION OF REALTORS:

In classroom renewals:

- **220 Accredited Buyer Representative (12 GRI)**

6

Core + 6 CEU

- **195 Creating A Credit-Worthy Customer**

3 CEU

- **270 Effective Customer Service**

3 CEU

- **121 Ethnic Awareness**

6 Core

- **208 Field Training-Wastewater**

3 Core

- **215 Senior Real Estate Specialist**

12 CEU

- **405 Short Sales and Foreclosures**

6 CEU

- **158 The Big 3 Environmental Issues & the RE Agent**

6 Core

- **120 Zoning**

3 CEU

Thomas Foley made a motion to approve the above courses. Seconded by Deborah Cordeiro. All in favor. Motion passed.

New School Application:

InterNACHI

1750 30th St., Suite 301

Boulder, CO 80301

(303) 862-2611

Benjamin Gromicko

ben@internachi.org

Thomas Foley made a motion to approve the above courses. Seconded by Lisa Pinsonneault. All in favor. Motion passed.

INTERNACHI:

New online course:

- **Home Energy Efficiency for Real Estate Professionals**

4 CEU

Thomas Foley made a motion to approve the above courses.

Seconded by Deborah Cordeiro. All in favor. Motion passed.

INSTRUCTOR:

• Benjamin Gromicko ~ Licensed Home Inspector: Florida ~ InterNACHI

Thomas Foley made a motion to approve the above courses. Seconded by Deborah Cordeiro. All in favor. Motion passed.

3. Old Business: Gilbert Bricault began discussion on the Advertising issue from last month's meeting. General discussion ensued by the Board members. Thomas Foley made a motion to send a letter to RIAR to advise its members and local boards of the review of Regulation 11, Section 25, Advertising by the Commission and seeking input on the issue for discussion at its December meeting. Deborah Cordeiro seconded the motion. All in favor. Motion passed.

4. New Business: William DeLuca brought up for discussion a licensed Salesperson also being a Home Inspector and possible conflicts involved. General discussion ensued. A Salesperson or Broker could become a Home Inspector but would need to exercise caution not to have the dual roles come into conflict.

5. Opportunity for Public Comment: Norma Mousseau advised the Board that on October 22, 2014 at 9:00 AM a State wide meeting was being held at RIAR to discuss Professionalism and Brokers. Meeting open to all, call for reservation. Event should last two to three hours.

Motion to adjourn made by Thomas Foley and seconded by Deborah Cordeiro. Motion passed.

Meeting adjourned at 9:59 AM.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator