

**MINUTES OF THE RHODE ISLAND  
REAL ESTATE COMMISSION**

**DATE: April 10, 2014**

**TIME: 9:15 A.M.**

**LOCATION: Department of Business Regulation**

**Real Estate Section**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**Brenda L. Marchwicki: Chairperson, Gilbert P. Bricault: Vice-Chairperson, Gregory M. Dantas, Deborah Cordeiro, Olivia Byron, Thomas Foley, Ronald Baccala, Lisa Pinsonneault, Special Assistant Attorney General and William J. DeLuca, Real Estate Administrator, DBR.**

**Non Members Present:**

**Norma Mousseau, Education Director of RI Associations of Realtors, Rita Steele, Ellen Balasco, Deputy Chief of Legal Services, DBR and Lisa J. Crenca, Real Estate, DBR**

**Chairperson Marchwicki called the meeting to order at 9:23 AM.**

**Chairperson Marchwicki asks for a review of the minutes from the previous two meetings. Deborah Cordeiro made a motion to accept the minutes from the February 2014 meeting and seconded by Ronald Baccala. Motion passed. Gilbert Bricault made a motion to accept the minutes from the March 2014 meeting and seconded by Ronald Baccala. Motion passed.**

**The following continuing education courses were reviewed:**

**Deborah Cordeiro and Thomas Foley had both reviewed the education submitted for the course approval meeting on April 8, 2014. Deborah Cordeiro presented the recommendations to the Board.**

**AMERICAN SCHOOL OF REAL ESTATE EXPRESS, LLC:**

**Review from last month, online course:**

- Fair Housing            4 Core**

**Recommended approval of course for 3 Core hours only.**

**New Courses, online**

- Agency Law            3 Core**

**Recommended denial of course reference Buyer Representation needs updating. May be resubmitted.**

- A Property Managers War Chest of Tool's for Conflict Resolution 3 Hours**
- Danger in Plain sight: Understanding Lead Paint for Property Managers 3 Hours**
- Simple Questions, Big Consequences: How to avoid Fair Housing Violations as a Property Manager 3 Hours**
- The Power of Exchange: Discover the Value of 1031 Tax Deferred Exchanges 3 Hours**

**Deborah Cordeiro recommended reducing of hours from 4 to 3 for Fair Housing, Denial of Agency Law and approval of remaining courses submitted by American School of Real Estate Express, LLC. Motion to approve by Thomas Foley and seconded by Olivia Byron. Motion passed.**

#### **ANJOS REALTY SCHOOL:**

##### **Renewals:**

- Short Sales & Foreclosures 2 Core**

##### **New Courses:**

- Appraisal Process & Valuation 2 Core**
- National Economic Trends & the Real Estate Professional 2 Core**

**Deborah Cordeiro recommended approval of the above courses**

**submitted by Anjos Realty School. Motion to approve by Ronald Baccala and seconded by Thomas Foley. Motion passed.**

**CONTINUING ED EXPRESS:**

**New, online:**

- **CEE-57 Home Inspection Basics 3 Hours**
- **CEE-63 Indoor Air Quality: Risks & Remedies 3 Hours**

**Recommended approval of both of above courses for 2 hours only.**

- **CEE-64 Service Dogs, ADA and the Fair Housing Act 3 Hours**

**Recommend denial of course reference failure to establish relevance to Real Estate practice. May be resubmitted.**

- **CEE-59 The Role of Diversity Marketing in Your Real Estate Practice 3 Hours**

**Deborah Cordeiro recommended reducing the hours from 3 to 2 for CEE-57 Home Inspection Basics and CEE-63 Indoor Air Quality: Risks & Remedies. Also denial of CEE-64 Service Dogs, ADA and the Fair Housing Act. Recommend approval of remaining course submitted by Continuing Ed Express. Motion to approve made by Olivia Byron and seconded by Thomas Foley. Motion passed.**

**MCKISSOCK, LP:**

**Renewal, online:**

- **4310 Basics of Green Building for Real Estate 3 Hours**

**Deborah Cordeiro recommended approval of above course submitted by McKissock, LP.**

**Motion to approve by Ronald Baccala and seconded by Thomas Foley. Motion passed.**

**THE RHODE ISLAND ASSOCIATION OF REALTORS:**

**New course**

- **002 MLS Using the Internet and E-Mail for RI Realtors 3 Core**

**Deborah Cordeiro recommended approval of above course submitted by The Rhode Island Association of Realtors. Motion to approve by Lisa Pinnsonneault and seconded by Thomas Foley. Motion passed.**

**INSTRUCTORS:**

**Tracey Colucci: RES.0026450 Access America Real Estate School**

**Beverly Pierce: The Rhode Island Association of REALTORS**

**Michael V. Milito, Attorney-Housing/Financing: The Rhode Island Association of REALTORS**

**Manuel Souza: RES.0021196 Real Estate Institute of Rhode Island**

**Murray Gereboff, Attorney: Lonnan Education Services**

**Paul Brule, Attorney: Lorman Education Services**

**Paul Ragosta, Attorney: Lorman Education Services.**

**General discussion of evaluation of education provided by instructors and school.**

**Deborah Cordeiro recommended approval of the above instructors. Motion to approve by Ronald Baccala and seconded by Thomas Foley. Motion passed.**

**Old Business: General overview of upcoming school instructors' informational meeting to be held with Pearson Vue at the end of April 2014.**

**New Business: Chairperson Marchwicki brought up concerns of changing the requirements for salesperson and brokers. Ellen Balasco advised the Board that the Division had already submitted its legislative package for the current general assembly session. Advised the package is submitted in October. Chairperson Marchwicki advised Board members to be aware of this deadline if they wish to have any changes submitted for the next session. General discussion ensued.**

**Opportunity for Public Comment: Chairperson Marchwicki thanked a new attendee to the Board meeting, Rita Steele. Chairperson Marchwicki provided an overview of the functions of the Board.**

**Vice-Chairperson Gilbert Bricault brought up the issue of buyers right to select their own Title Attorney. Buyer can use their own attorney but are required to use the Bank's title attorney. Ellen Balasco advised that the issue would be under the Banking division.**

**Gregory Dantas inquired about Home Inspection legislation. Advised that the law has not passed yet but will probably come under the control of the Contractors Board, but not determined yet.**

**Chairperson Marchwicki stated the next Continuing Education meeting is to be held on Tuesday, May 13, 2014 at 9:15 AM and the next Board meeting to be held on May 15, 2014 at 9:15 AM.**

**Chairperson Marchwicki asked for motion to adjourn. Motion made by Thomas Foley and seconded by Ronald Baccala. Motion passed.**

**Meeting adjourned at 9:52 AM.**

**Respectfully submitted,**

**William J. DeLuca**

**Real Estate Administrator**