

**April 18, 2013 9:15A.M.**

**Department of Business Regulation Real Estate Section**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**John A. Silvia: Vice-Chairperson, Pamela Kobrock, Raymond J. Harris, Lisa A. Pinsonneault: Special Assistant to the Attorney General, and William J. DeLuca: Real Estate Administrator.**

**Non Members Present:**

**Ellen Balasco: Deputy Chief of Legal, DBR, DBR, Norma M. Mousseau: RIAR, Denise M. Mancini: Real Estate Broker/CE Instructor and Lisa J. Crenca: Real Estate.**

**Vice-Chairperson Silvia called the meeting to order at: 9:18 A.M.**

**Vice-Chairperson Silvia: Opened up with the minutes from the previous meeting. Raymond J. Harris made the motion to accept the April minutes as presented, seconded by Pamela Kobrock. Vice-Chairperson Silvia asks if there are any comments, additions, amendments, there are none. All those in favor; motion passed.**

**The following continuing education courses were reviewed:**

**Brenda Marchwicki reviewed the courses submitted for continuing education on April 16th.**

**John Silvia presented her recommendations to the Board.**

**COLDWELL BANKER RESIDENTIAL BROKERAGE:**

**- FHA413 FHA & USDA Loans 4CEU**

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**GENB 123 Generation Buy 7CEU**

**RI101 It Costs to Sell~**

**Understanding the Net Sheet & Costly Considerations 3 CEU**

**.. LEG35 Legal Risk Reduction**

**4CORE**

**.. OFFC246 Offer to Closing 3 CEU**

**• PS654 Preparing P & S 3 CEU**

**• RC45 Residential New Construction 3 CEU**

**There were 7 courses reviewed from Coldwell Banker. Brenda recommends FHA & USDA Loans be approved for 3 Ceu's, not 4, Generation Buy 6 Ceu's not 7, and Legal Risk Reduction be approved for 3 Core, not 4 Core. All others were approved as submitted. John Silvia asks for a motion to accept the following courses as reviewed by Brenda Marchwicki, William DeLuca makes the first motion and motion was seconded by; Raymond Harris.**

**Online course:**

- Lead Hazard Awareness Seminar 3 CORE**

**Brenda Marchwicki recommends that the renewal of Lead Safe RI Training School's online Lead Hazard Awareness Seminar be approved for 3 Core credits. John Silvia asks for a motion; William DeLuca makes a motion; Pamela Kobrock seconds Mr. DeLuca's motion.**

**LEE INSTITUTE SCHOOL OF REAL ESTATE:**

**Online Continuing Education:**

- **RE45CI 0 Overview to Industrial Real Estate-Basics 2 CEU**
- **RE29RC07 Investment Real Estate-Advanced 2 CEU**
- **RE3 8C05 Evolution of the Commercial Product 2 CEU**
- **RE62C 10 Comparative Market Analysis 2 CEU**
- **RE60C 10 Commercial Real Estate Transaction 2 CEU**
- **RE61RC10 Commercial Real Estate Loan Packages 2 CEU**
- **RE37C05 Commercial Real Estate Basic 2 CEU**
- **RE69C 11 Commercial Lease Clauses & Basics of a Lease 2 CEU**
- **RE70CII Commercial Lease Clauses-Part II 2 CEU**
- **RE67CII Due Diligence in the Sale of Real Estate 2013 2 CEU**

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**Brenda Marchwicki recommended that all courses presented by Lee Institute be approved as submitted. John Silvia asks the Board for a motion; first motion made by Pamela Kobrock and seconded by Raymond Harris.**

**THE RHODE ISLAND ASSOCIATION OF REALTORS:**

**Renewal:**

- **382 Electricity-Conservation, Measurement & Alternatives 3**  
**CEU**

**New Course:**

- **423 Certified International Property Specialist--'S Day Program 18**  
**CEU**

**Course time revision:**

- **RE 104 Real Estate Trends & the Real Estate Professional**
- **SMI 04 Social Media and The Real Estate Profession**

**3 CEU**

**3 CEU**

**Brenda Marchwicki recommends that the Board consider the approval of LepLap' s additional one hour of credits towards each of these two courses. John Silvia asks if there is a motion to accept: the motion is made by Pamela Kobrock and seconded by Lisa Pinsonneault.**

**INSTRUCTORS:**

**Coldwell Banker Residential Brokerage:**

- **David C. Caristi, Esq.**
- **Kevin S. O'Grady**

**The LepLap Institute:**

- **Sara Bagwell**

**All three instructors received Brenda Marchwicki's recommendation for approval. John Silvia asks if there is a motion to accept: the**

**motion is made by Lisa Pinsonneault and seconded by both, Pamela Kobrock and Raymond Harris.**

**Old Business:**

**At the collective direction of the Commission, the Ad Hoc Committee met a second time on March 28, 2013 at the RIAR conference room to discuss the possibility the Department implementing, in the future, a change to Pre-License Broker Requirements.**

**John Silvia asks that it be put on the May agenda for discussion under old business.**

**Karen Taylor Howell could not attend this meeting, but has asked the commission to the possibility of attending the June 13th meeting.**

## **Opportunity for Public Comment:**

**Norma M. Mousseau from RIAR has now become a Notary.**

**Lisa Crenca: DBR Licensing, informed the commission and public, that the department website now has a new bulletin referencing the requirements for RE Salespersons and brokers, along with links to, Regulation 11 and the Department Statutes; Title 5-20.5 and Title 5-20.6. There were no changes, just revised to better understand the requirements.**

**Norma M. Mousseau introduces Broker/Appraiser Denise M. Mancini to the Board. Ms. Mancini teaches at RIAR, both Pre-Licensing for Brokers and Salespeople.**

**Vice-Chairperson Silvia asks if there is anything else from all attendees, there's silence.**

**Then asks, if there's a motion noted to adjourn: All in favor. Meeting adjourned at: 9:39A.M.**

**Respectfully submitted,**

**William J. DeLuca**

**Real Estate Administrator**