

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: December 13, 2012

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

David P. Iannuccilli: Chairperson, John A. Silvia:

Vice-Chairperson, Pamela Kobrock,

Robert R. Recchia, Thomas Foley, Brenda L. Marchwicki, Raymond J.

Harris, and William J. DeLuca: Administrator, DBR.

Non Members Present:

Monica Staff: RIAR, Ellen Balasco: Deputy Chief of Legal, DBR and

Lisa Crenca: Real Estate, DBR.

Chairperson Iannuccilli called the meeting to order at 9:20 a.m.

Chairperson Iannuccilli asked for a motion to accept the minutes from the November meeting. John Silvia made the motion to accept the minutes, seconded by Robert Recchia. All in favor, motion passed.

The following continuing education courses were reviewed:

John Silvia presented the recommendations of the continuing education committee to the board.

McKissock, LP:

Renewal:

- Short Sales

3 Hours

John Silvia makes a motion to approve the renewal of Short Sales from McKissock, LP, and seconded by Brenda L. Marchwicki. All those in favor, motion passed.

The LepLap Institute, LLC:

- LC101 Law of Contracts 3 Core**
- FIN101 Mortgage Financing and the RE Professional 3 Core**

John Silvia makes a motion to approve the two courses submitted by LepLap Institute, seconded by Robert Recchia. All those in favor, motion passed.

The Rhode Island Association of REALTORS:

- 421 Certified Negotiation Expert 15 CEH**

John Silvia makes a motion to approve RI Association of Realtors 15 hour course, Brenda L. Marchwicki seconded that motion. All in favor, motion passed.

Instructors:

Distressed Property Institute (DBA Charfen Institute):

- Branden Thomas Lowder**
- Jeff Firnstahl, CDPE, CRS, GRI**
- Mark Boyland**

- **Aaron Rice**
- **Aaron L. Lewis**
- **Robyn Webb**
- **Bradley C. Hanks**
- **Cleve M. Gaddis**
- **Jonathan M. Mickles**

John Silvia makes a motion to approve all the instructors submitted from Charfen Institute. Seconded by Robert Recchia. All those in favor, motion passed.

Old Business:

Mr. William DeLuca: Administrator, DBR, has notified Pearson Vue testing center

that the commission was very interested in finding out the approval ratio (pass to fail) for students when taking the exam. The commission wanted to make sure there was a consistency on what was being taught in the field. However, the Department is prohibited, under the public records act, to disclose the results, with the commission, school and or student.

Going forward, the Department has instructed Pearson Vue testing center to make the school field mandatory for all students. Pearson Vue does have the contact information for each school director should they need to reach them and if the individual school wants to

contact Pearson Vue, to get any information; they are welcome to do so.

Brenda Marchwicki met with a panel of individuals on modifications or additional hours for pre-licensing both for salespersons and brokers. They will meet again sometime before January 10, 2013.

New Business:

Brenda Marchwicki had an agent question her on RI CRS courses. Now that we've approved CRS for continuing education in RI, could we approve her Massachusetts course so she could she get credit for that course. The commission had no problems with that, however she would have to submit any documentation necessary to the Department.

David Iannuccilli asked that the commission think back and reflect on the year, and if there are any issues that need to be discussed to bring it forward in the January meeting.

Opportunity for Public Comment:

Monica Staaf, RIAR: RI Association of Realtors had two free training sessions on the new home inspection laws and wanted to thank both John Silvia and Brenda Marchwicki for their appearances and knowledge. John was a panel member,

while Brenda was in the audience and made a couple of very valid points. They did the commission proud. There is a video on the RIAR website, for anyone interested.

On the legislative front there are two issues: on a national battle, fiscal cliff negotiations, and playing around with mortgage and trust reductions, tax breaks are also under consideration. The mortgage debts cancellation relief law expires on December 31, unless congress extends it. It's about the whole anti-tax issue.

Brenda Marchwicki is continually inviting the public to attend the commission meetings so they can see what's it's all about. It's an open forum.

The Commission will be next meeting on, Thursday, January 10, 2012 at 9:15 a.m.

Chairperson Iannuccilli asked for a motion to adjourn. Raymond J. Harris made the motion, at 10:01 a.m. and seconded by Brenda L. Marchwicki.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator